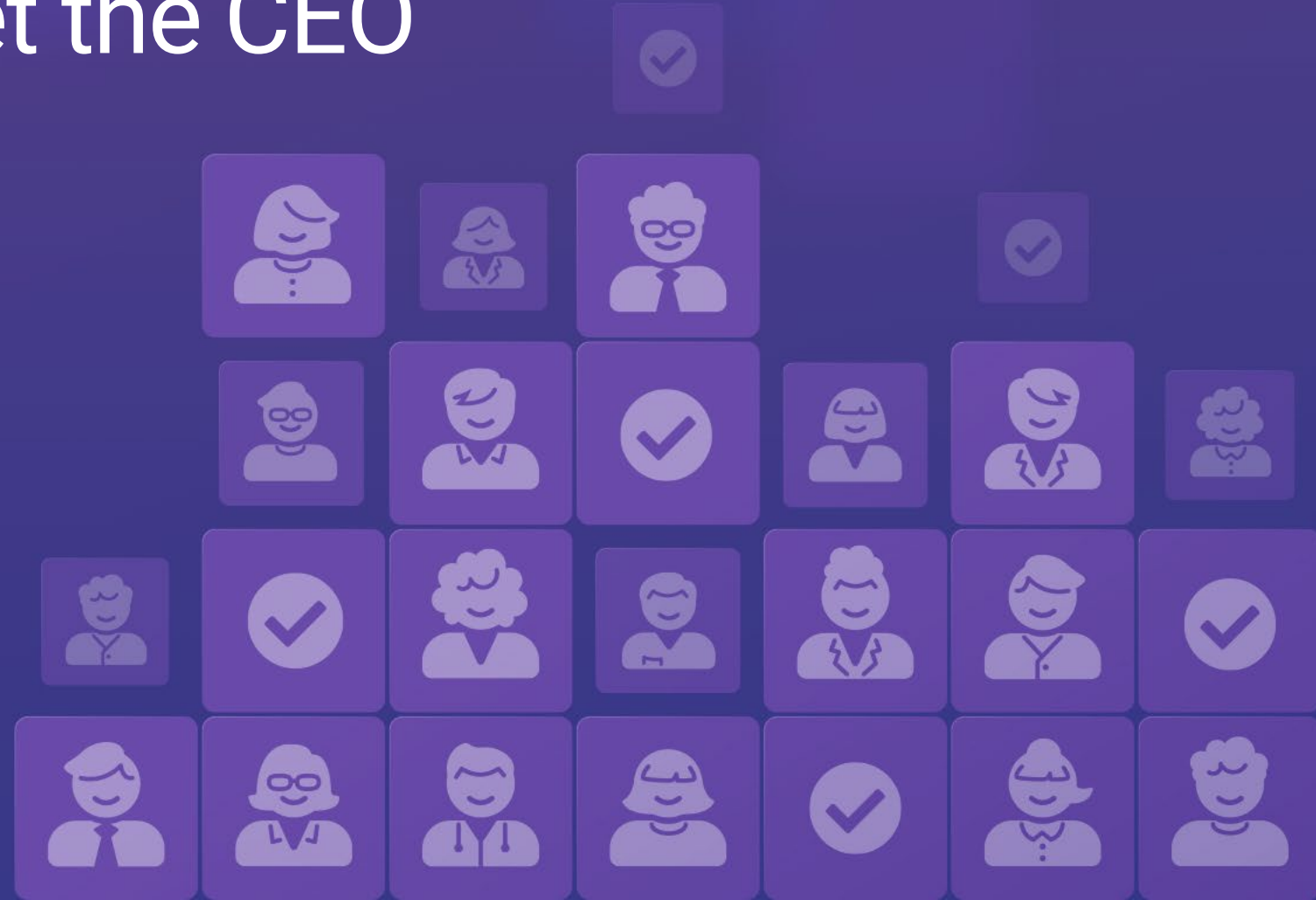


The Insider: Meet the CEO

March 2022

ASX: RD1





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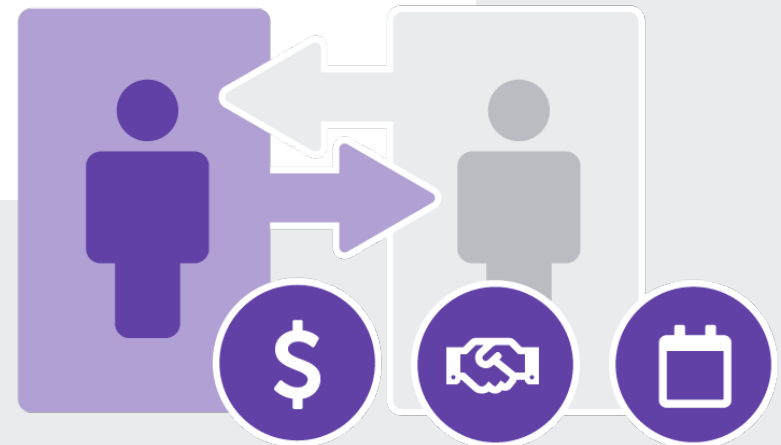
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Who we are

A provider of share and unit registry services and software with the only fully-featured SaaS (software as a service) registry management platform in Australia.





Who we service

The business supports three key market segments:



Fund managers

Exchange Traded Funds

LICs

Unlisted funds



Unlisted companies

Unlisted public companies

Private proprietary companies

Employee share schemes



Listed companies

ASX and NSX

Employee share schemes



Our clients

facebook

TESLA

sequoia
FINANCIAL GROUP

Adobe

SIEMENS



morgans

XTB

Grant Thornton

PKF

VIRIDIAN
ADVISORY

INVESTSMART

BOUTIQUE
CAPITAL

shebah



PITCHER
PARTNERS

BlueRock

CHÔVIE





The changing landscape

In recent years, the market landscape for share and unit registries has become increasingly regulated, with greater operating, reporting and compliance obligations.



Developing issues

- Cyber security problems
- Data management restrictions
- Legacy problems



Increased regulatory requirements

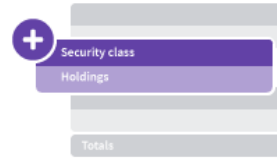
- Cyber security guidance/protocols
- Anti-Money Laundering requirements
- ASIC / ATO
- Data management restrictions



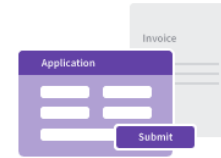
What we offer

- Centralised and secure share and unit registry software and services
- Manages shareholder data and communications on one platform
- 24/7 access to registries on any compatible device
- Access to our software to any company or trust to run themselves

Our technology is cost effective to use, reduces risks, and provides a modern user experience.



Capital table



Offers/Capital raising



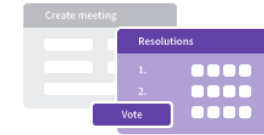
Transactions



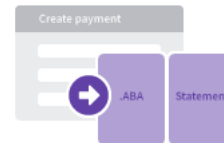
Investor management



Communications



Meetings & voting



Dividends



Reports



ASIC & ATO Reports



Our platform



Best-of-breed technology



Cost

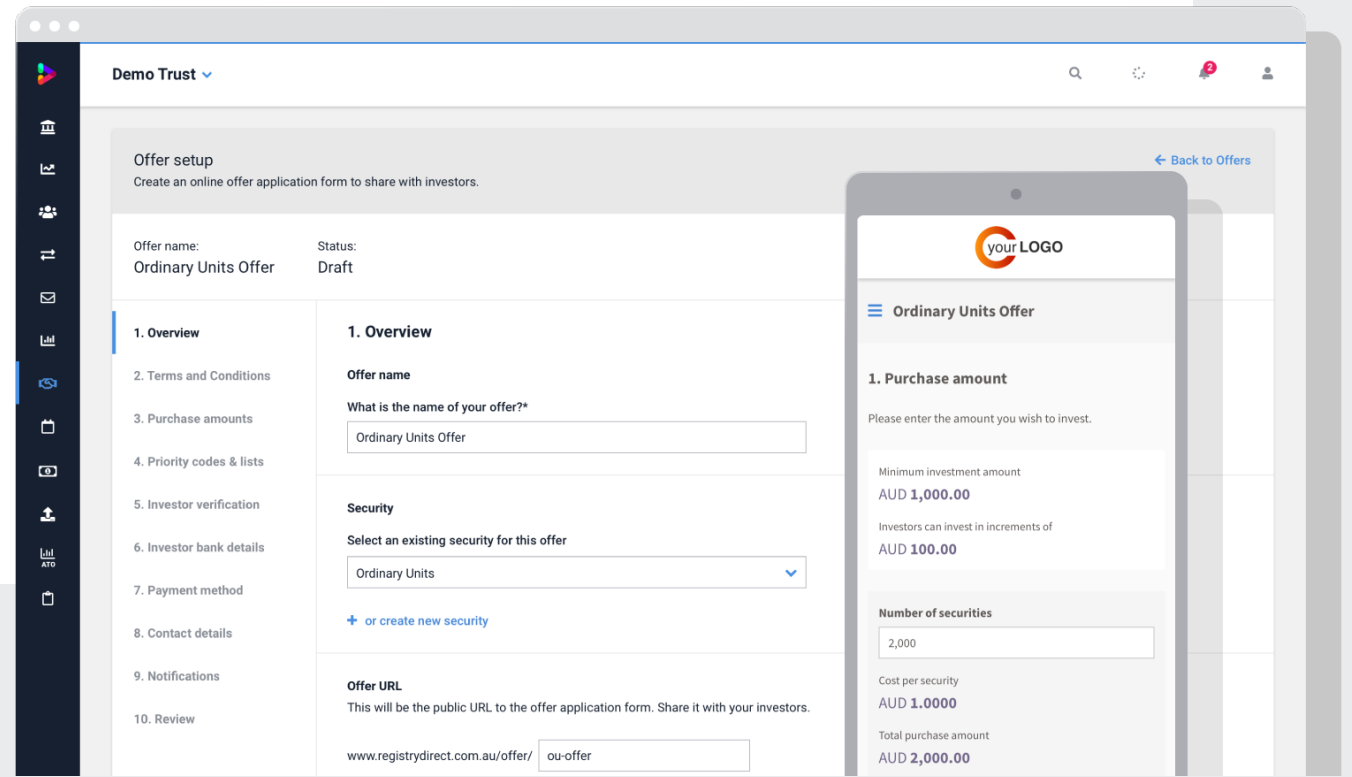


Scalable



User experience

- Asset manager or company
- Investors



Case study - Company as issuer



Morgans Holdings Limited



Morgans' Requirements

Implemented a fully integrated registry management system, spanning shareholder register, mail lists, investor portal, proxy and resolution voting, dividend payments, employee share scheme and tax reporting.

Moving to automated systems has saved huge amounts of time and guards against errors from manual data entry.

"I believe it is an excellent system that fully meets our needs and I'm looking forward to [using Registry Direct]"

Jeffrey Oates, CFO, Morgans Financial Limited

Cost: \$145 plus GST per month

Value proposition: Cost immaterial relative to original process. No brainer!



Addressable market

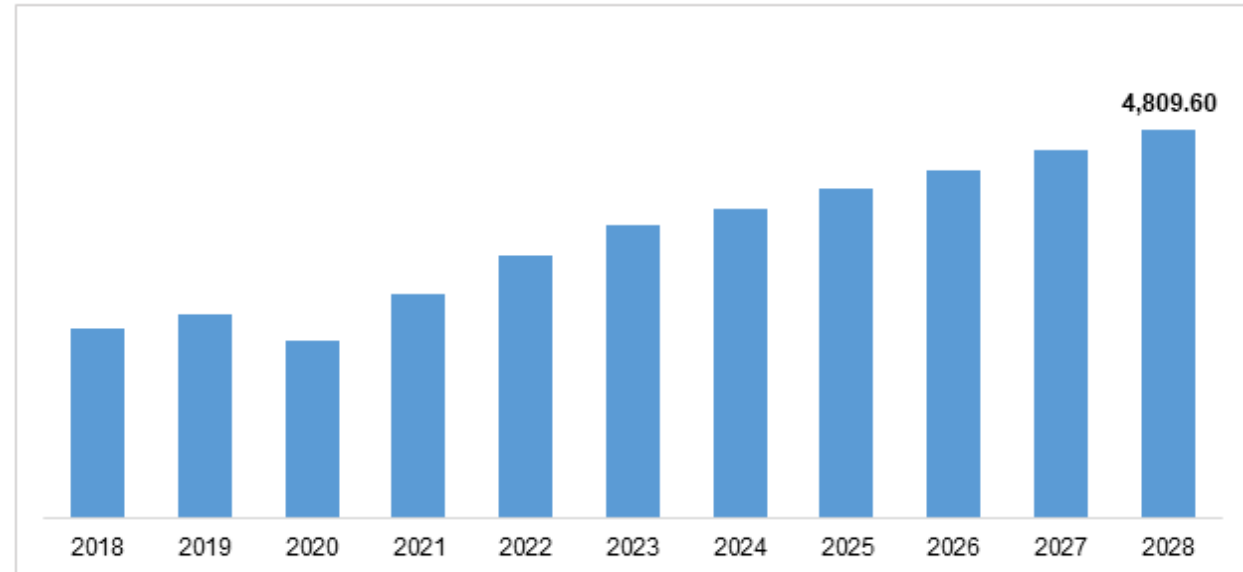
2.93

million companies
registered in Australia

119%

Projected growth in
global registry market
(2020 to 2028)

Global share registry services market (\$USD million)

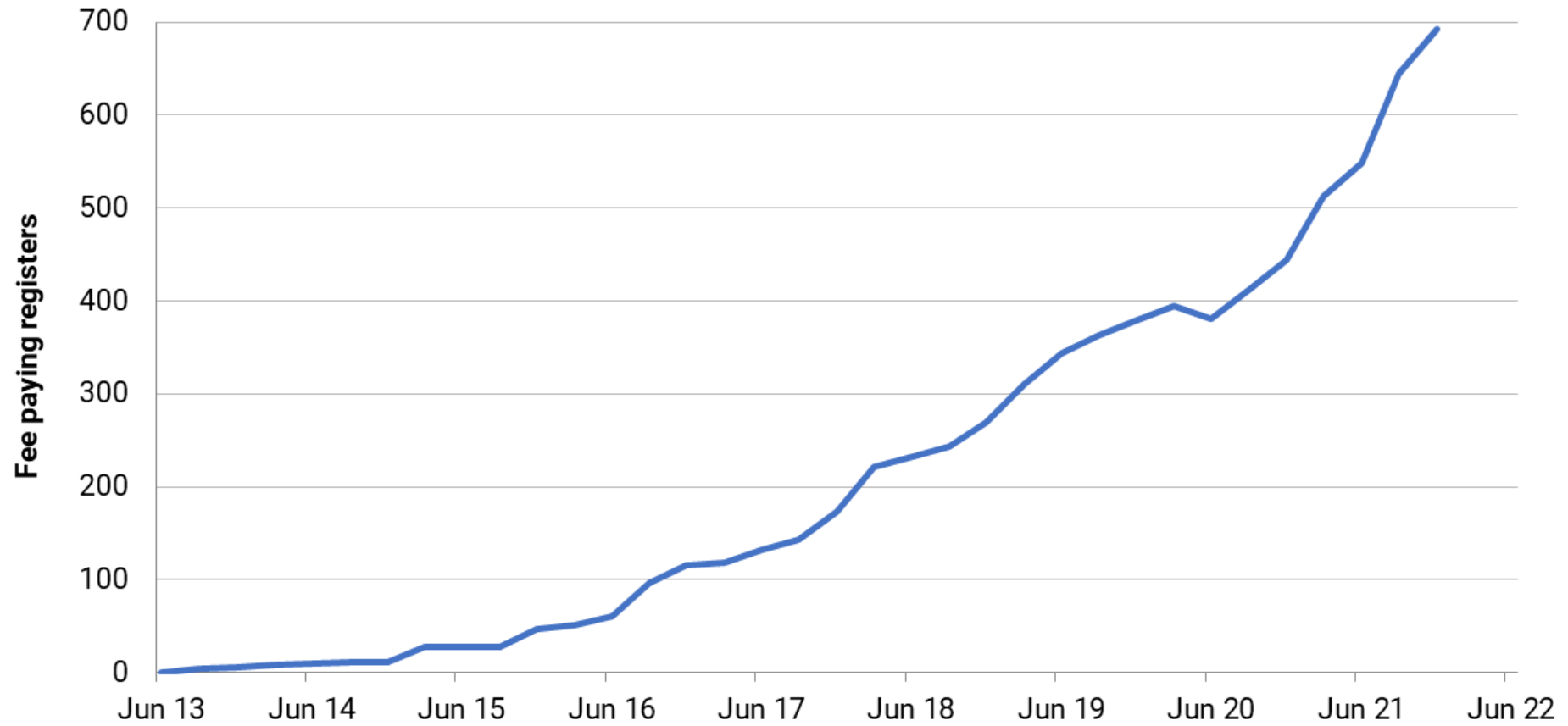


1 [ATO – Company Registration Statistics](#)

2 [Adroit Market Research - Share Registry Services Market](#)

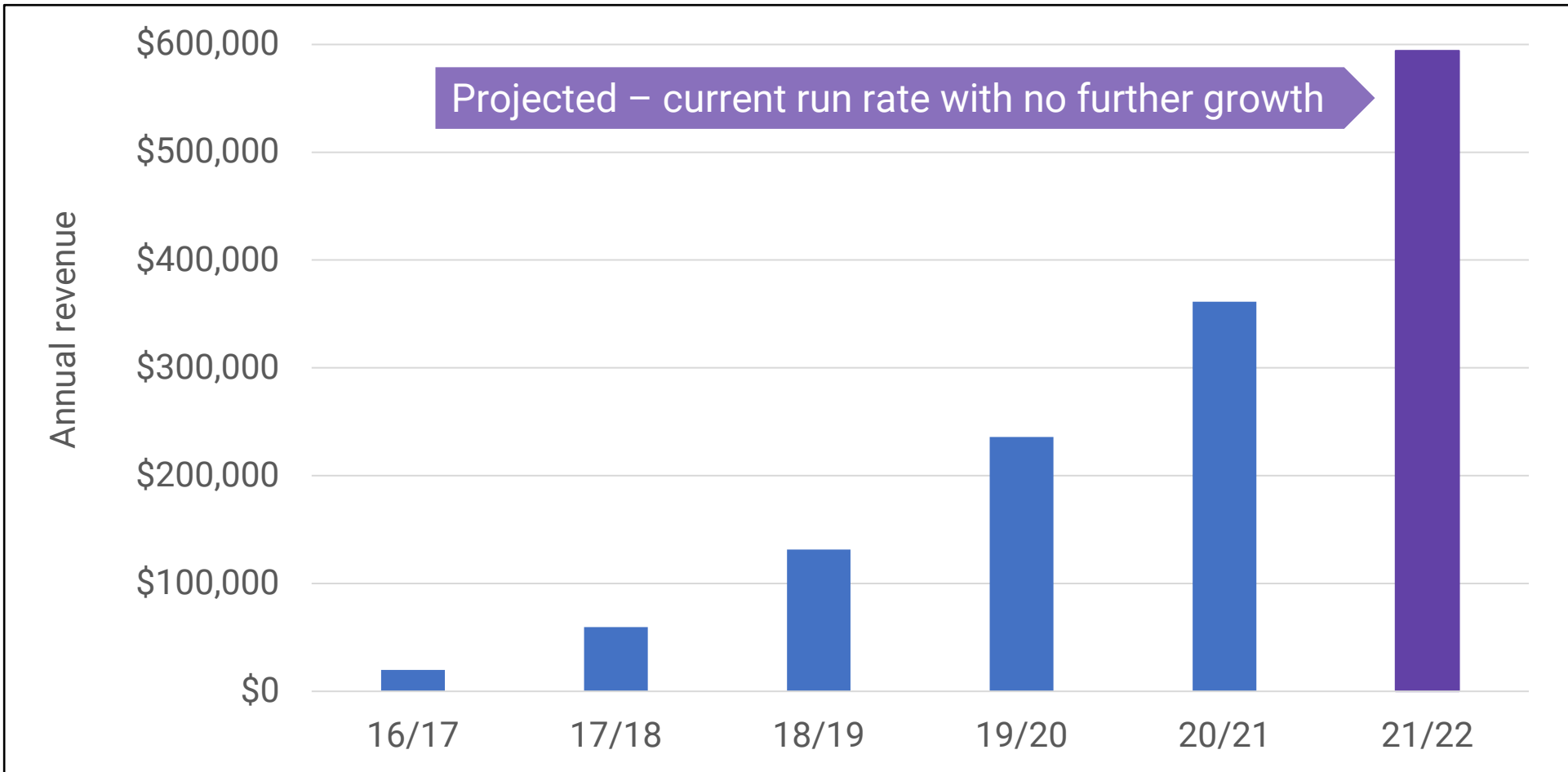


Sales growth



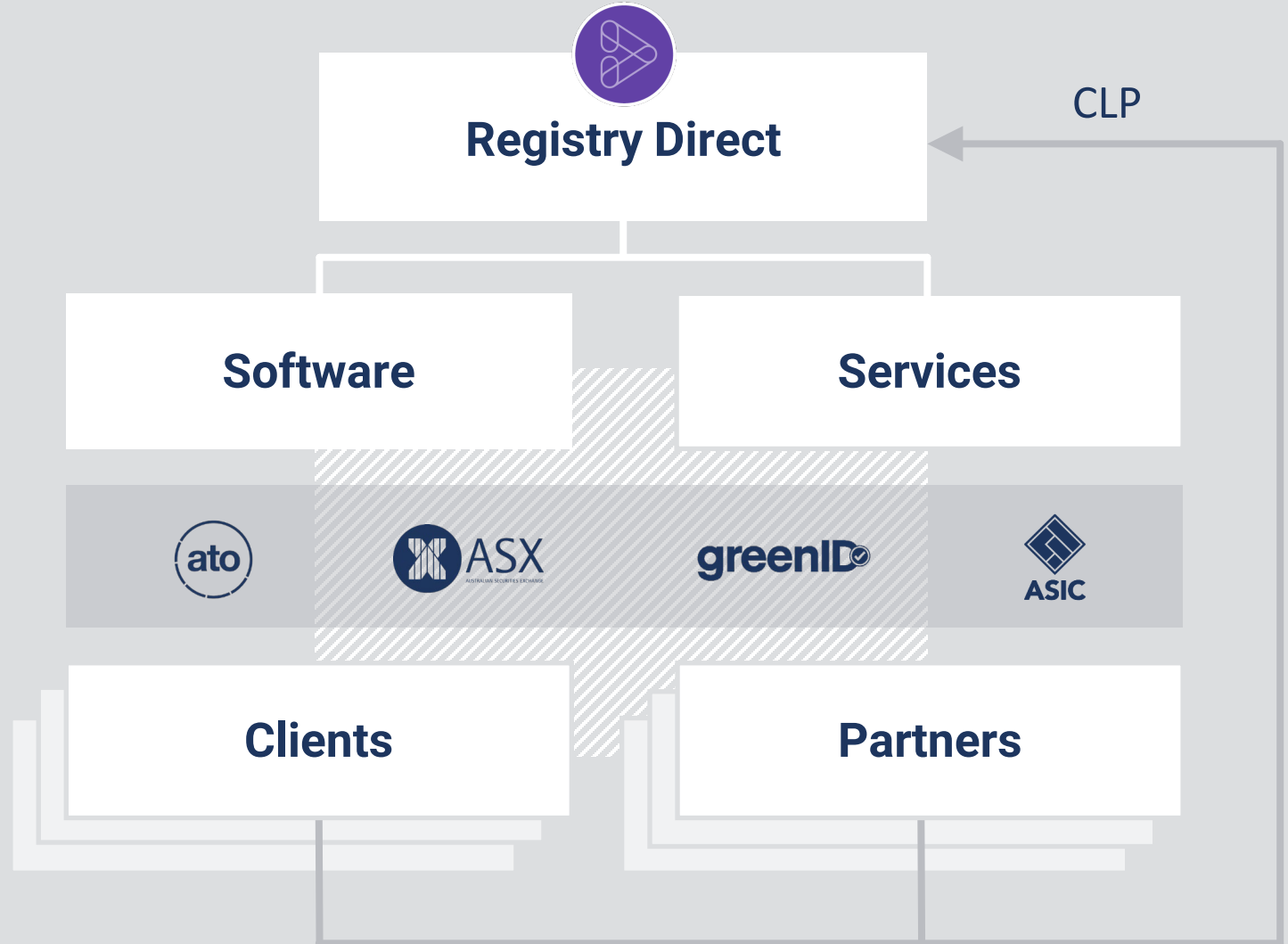


Recurring SaaS fees



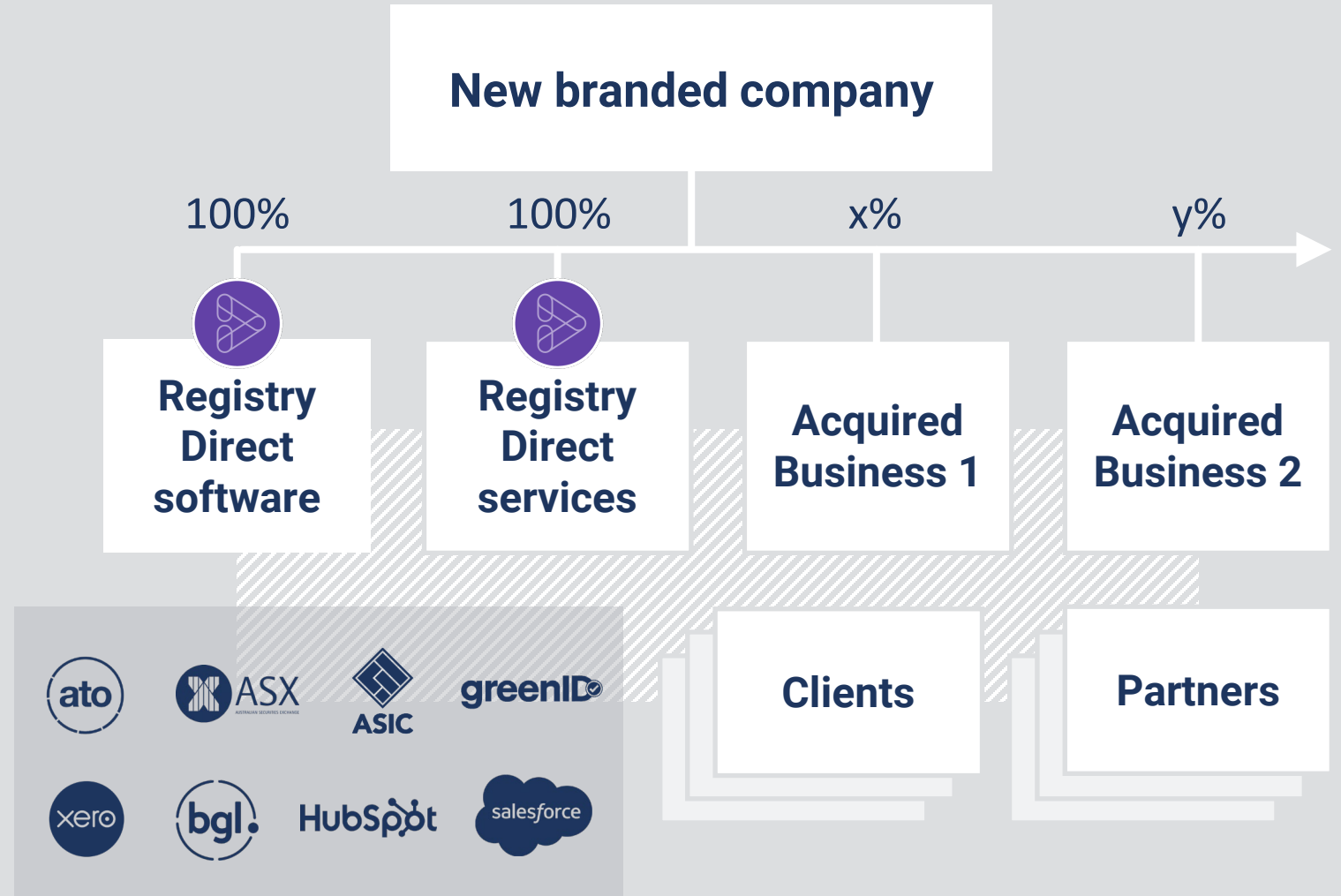
▶ Immediate plan – by 1 July 2022

- Split business lines into separate operating businesses
- Materially increase revenue
- Implement a Client Loyalty Program (CLP)



Strategic plan – beyond 1 July 2022

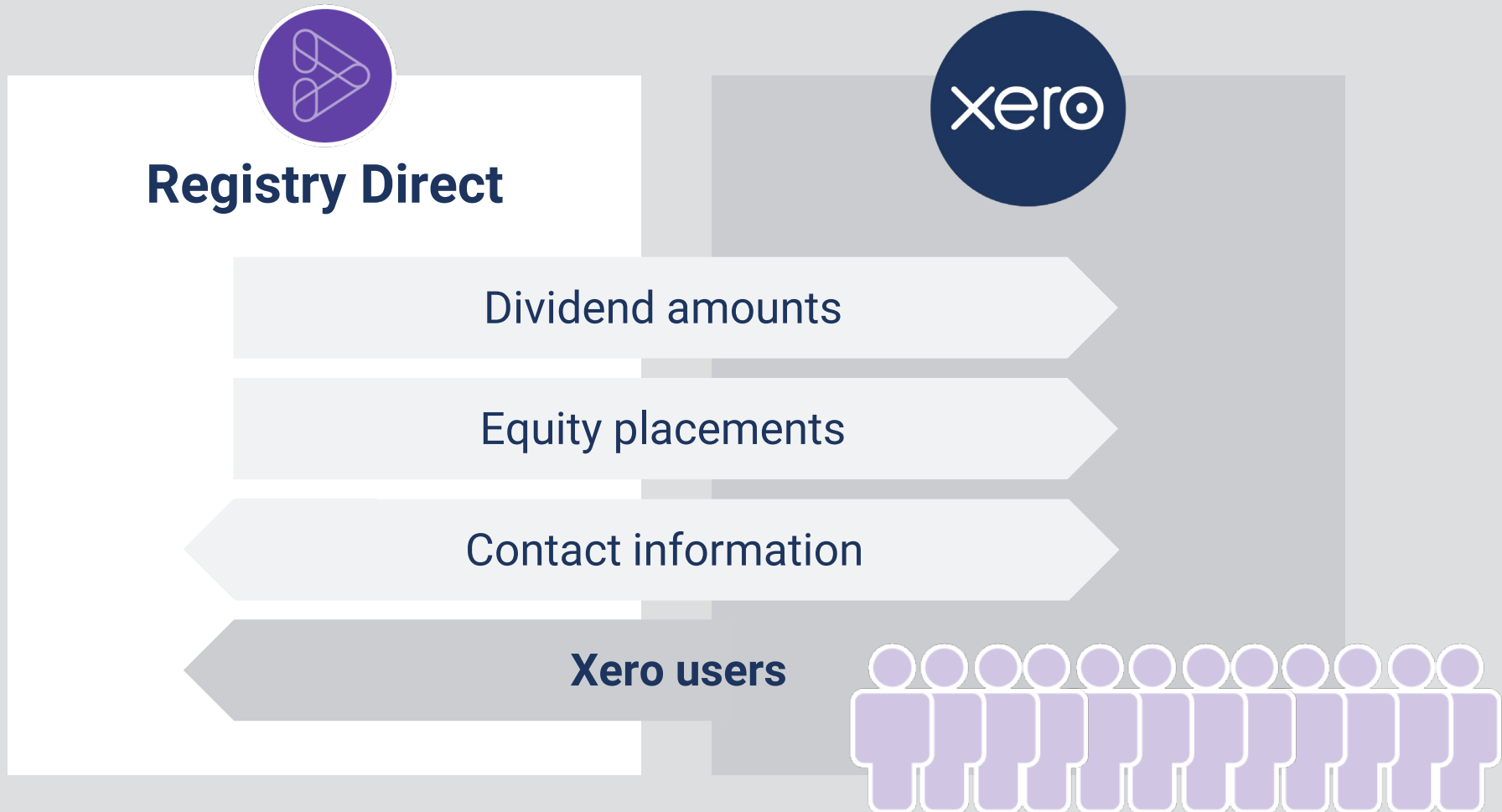
- Acquire interests in businesses
- Rebrand the holding company
- Integrations with major SaaS providers





Integration example

Xero





Summary



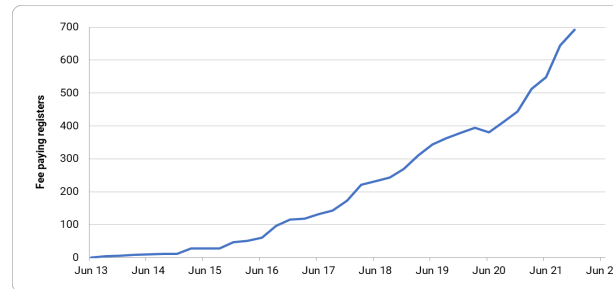
Fully functioning business and SaaS platform

Report	Security class	By holder	Value date	Price	Quantity	Balance	Interest	Profit
	Fully Paid Ordinary Shares	232,100	AUD 0.00			AUD 626,470.00		
	Fully Paid Ordinary Shares	415,000	AUD 935,644.50			AUD 800,990.50		
	Off market transfer	4 Oct 2019	AUD 0.70	000		AUD 465.00		AUD 465.00
	Application	10 Sep 2020	AUD 0.70	51,800	1	AUD 36,260.00		AUD 36,260.00
	Application	10 Sep 2020	AUD 0.70	51,800	1	AUD 36,260.00		AUD 36,260.00
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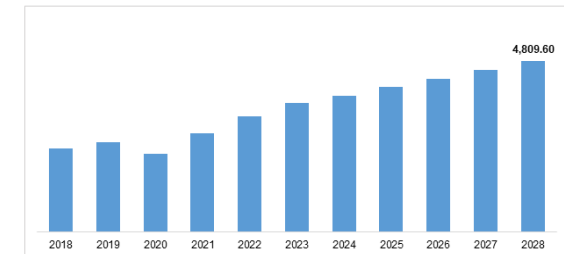
Proven revenue model / commercialised with organic growth

Sales growth



Huge addressable market

Global registry market





Thank you.

March 2022

ASX: RD1

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